

# **USDA BROILER MARKET NEWS REPORT**

WEDNESDAY OCTOBER 29, 2003 VOL. 50 NO. 129

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**U.S. Department of Agriculture** 

**Agricultural Marketing Service** 

**Poultry Programs** 

**Market News Branch** 

## NATIONAL BROILER MARKET-AT-A-GLANCE



Trade sentiment was about steady in the West and East, steady elsewhere. Retail demand was light to fair, moderate where ads were active. Food service was slow to good, mostly moderate, best into fast food. Supplies of all sizes were more than sufficient for trade requirements. In the parts structure, trading was limited with normal commitments able to satisfy needs. Breast items were mixed, overall at least adequate, and often discounted to help move product. Dark meat was adequate, and although wings were in the strongest position, availability increased slightly. In production areas, live supplies were moderate. Weights were desirable to heavy, mostly desirable.

<u>GEORGIA F.O.B. DOCK PRICES</u> The Georgia f.o.b. dock quoted price on broilers/fryers for next week's trading remains unchanged at 68.25 cents based on full truck load lots of ice-packed USDA grade "A" sized 2 1/2 to 3 pound birds. This compares to 62.50 cents last year on October 30, 2002. Georgia f.o.b. dock quoted prices on ice-packed parts for next week's trading.

**WESTERN** The market tone was generally steady. Offerings were fully adequate overall with heavy weights in the longest position. Demand was moderate to good, best to cover store feature activities and fast food specials. Floor stocks mainly adequate. Trade sentiment was about steady on parts with wings in the strongest position.

|                  | DOCK PRICE        |
|------------------|-------------------|
| ITEM             | (CENTS PER POUND) |
| LINE RUN TENDERS | 197.00            |
| BREASTS - B/S    | 179.00            |
| BREASTS - WHOLE  | 88.50             |
| THIGH MEAT - B/S | 95.50             |
| LEG QUARTERS     | 31.00             |
| WINGS            | 92.50             |

This information is supplied by the Georgia Department of Agriculture's Poultry Market News Service.

**SOUTHERN** Trade sentiment was steady. Demand was light to fair, best for retail ads and fast food specials. Supplies of all sizes were usually sufficient to handle trade needs. In the parts structure, movement was fair. Wings and dark meat were well balanced to close and moving well, whereas breast items were mixed, but at least adequate with limited interest. In production areas, live supplies were moderate at mostly desirable weights.

<u>NORTHEAST</u> Trucklot buying interest on ready-to-cook whole broiler/ fryers was light to fair during midweek trading. Offerings of all sizes were at least sufficient for current needs. Movement through retail and distributive channels was only fair at best. The market tone was about steady. In the parts complex, breast items were at least sufficient with occasional discounting noted to clear excess product. Legs and leg quarters were adequate. Wings were clearing satisfactorily.

MIDWEST The market tone on whole broiler/fryers was steady. Trade interest on additional offerings was light for the adequate offerings. Movement into retail was mostly light; instances moderate in Chicago and slow in the St. Louis area as labor issues continue to affect retailers. Food service demand was mostly moderate, but ranged from slow to good. Floor stocks were in a full range. Weights were desirable. Parts offerings were moderate to at times heavy on boneless/skinless breasts and tenders. Trade interest was decent on wings and limited on remaining items as current commitments fully satisfy needs. The market tone was mostly steady; occasionally firm on wings and cautiously steady to weak on breast items.

## **CHICK PLACEMENT AND EGG SET TOTAL**

 19 STATES
 PERCENT CHANGE

 WEEK ENDING 10/25/03
 2003
 2002
 PREVIOUS YEAR

 EGGS SET
 190,408
 181,106
 +05

 CHICKS PLACED
 158,628
 157,001
 +01

#### **BROILER EGGS SET IN 19 SELECTED STATES UP 5 PERCENT**

Commercial hatcheries in the 19-State weekly program set 190 million eggs in incubators during the week ending October 25, 2003. This was up 5 percent from the eggs set the corresponding week a year earlier. Average hatchability for chicks hatched during the week was 83 percent. Average hatchability is calculated by dividing chicks hatched during the week by eggs set three weeks earlier.

## BROILER CHICKS PLACED UP 1 PERCENT

Broiler growers in the 19-State weekly program placed 159 million chicks for meat production during the week ending October 25, 2003. Placements were up 1 percent from the comparable week a year earlier. Cumulative placements from December 29, 2002 through October 25, 2003 were 7.19 billion, down 1 percent from the same period a year earlier.

WEEKLY FRYERS AVAILABLE FOR MARKETING Based on the preliminary chick placements, the number of fryers available for the marketing during the week ending 6-Dec-03 is estimated at 146.8 million head. This compares to 146.4 million head the previous week and to 146.7 million head the same week a year ago, when the slaughter was 153.8 million head and the composite weighted average price was 53.14 cents per pound.

#### **OCTOBER 28, 2003**

#### SOUTHERN STATES BROILER/FRYER PARTS

**OCTOBER 29, 2003** 

F.O.B. DOCK OR EQUIVALENT, ICED-PACKED, PRICES SHOWN ARE DAY OF SHIPMENT (INCLUDES CURRENT AND PRIOR NEGOTIATIONS), TRUCKLOT AND LESS THAN TRUCKLOT VOLUME, CENTS PER POUND.

|  | POUNDS                                 |               |                 | WTD        | PO                  | UNDS         |               |                 | WTD        |
|--|--|---------------|-----------------|------------|---------------------|--------------|---------------|-----------------|------------|
| <u>ITEM</u>                            | <u>(000)</u>                           | <b>RANGE</b>  | <b>MAJORITY</b> | <u>AVG</u> | <u>ITEM</u>         | <u>(000)</u> | <b>RANGE</b>  | <b>MAJORITY</b> | <u>AVG</u> |
| BREAST - B/S                           | 1,040                                  | 133.00-224.00 | 138-141         | 140.65     | BREAST - B/S        | 900          | 130.00-225.00 | 132-136         | 136.94     |
| TENDERLOINS                            | 233                                    | 140.00-212.00 | 140-145         | 150.35     | TENDERLOINS         | 190          | 140.00-212.00 | 145-149         | 152.03     |
| BREAST - LINE RUN                      | 105                                    | 80.00-92.00   | 82-84           | 82.84      | BREAST - LINE RUN   | 115          | 80.00-92.00   | 82-84           | 82.94      |
| FRONT HALVES                           | T                                      | OO FEW TO RE  | PORT            |            | FRONT HALVES        | Т            | OO FEW TO RE  | PORT            |            |
| LEGS                                   | 106                                    | 30.00-52.00   | 33-35           | 35.89      | LEGS                | 118          | 32.00-52.00   | 33-35           | 35.52      |
| LEG QUARTERS (BU                       | LK) 608                                | 26.00-30.00   | 26-27           | 26.61      | LEG QUARTERS (BULK) | 612          | 26.00-30.00   | 26-27           | 26.61      |
| LEG QUARTERS (4/1                      | 0) 1,035                               | 28.00-33.00   | 28-30           | 29.51      | LEG QUARTERS (4/10) | 1,145        | 28.00-33.00   | 29-30           | 29.52      |
| WINGS (WHOLE)                          | T                                      | OO FEW TO RE  | PORT            |            | WINGS (WHOLE)       | Т            | OO FEW TO RE  | PORT            |            |
| WINGS (CUT)                            | 718                                    | 94.00-109.00  | -               | 98.83      | WINGS (CUT)         | 712          | 94.00-109.00  | -               | 100.18     |
| DRUMSTICKS                             | T                                      | OO FEW TO RE  | PORT            |            | DRUMSTICKS          | Т            | OO FEW TO RE  | PORT            |            |
| THIGHS                                 | T                                      | OO FEW TO RE  | PORT            |            | THIGHS              | Т            | OO FEW TO RE  | PORT            |            |
| B/S THIGHS                             | T                                      | OO FEW TO RE  | PORT            |            | B/S THIGHS          | 47           | 92.00-95.00   | -               | 93.40      |
| ************************************** | ************************************** | *****         | ******          | ******     | *****               |              |               |                 |            |

WHOLE BODY INDEX BASED ON SOUTHERN STATES PARTS TRADING FOR — F.O.B. DOCK.

RANGE TODAY'S AVERAGE I

RANGE TODAY'S AVERAGE RANGE TODAY'S AVERAGE 5-DAY AVERAGE 48.00 - 52.50 49.90 48.00 - 53.00 50.22 50.16

The Index is intended solely as an indicator of values for commodity-type product and does not represent industry's willingness to sell or ability to buy.

## **NORTHEAST BROILER/FRYER PARTS**

Trucklot buying activity remained light and unaggressive as dealers found normal committments easily satisfied demand. Offerings of boneless-skinless breasts were available and usually discounted to clear. Bone-in breasts were at least sufficient. Dark meat cuts were generally adequate. Retail and distributive movement was mostly light to fair. The market tone was barely steady on boneless-skinless breasts, and about steady on the balance.

\*PRICES PAID PER POUND, ICE PACKED AND CO2 PACKED BROILER/FRYER PARTS, DELIVERED TO FIRST RECEIVERS IN POOL TRUCKLOT AND TRUCKLOT QUANTITIES. OCTOBER 28, 2003

OCTOBER 29, 2003

| ·                         | CURRENT NEG | WTD    | 1       |                           | <b>CURRENT NEG</b> | WTD     | ·       |
|---------------------------|-------------|--------|---------|---------------------------|--------------------|---------|---------|
| <u>ITEM</u>               | TRADING*    | AVG**  | VOL/LBS | <u>ITEM</u>               | TRADING*           | AVG**   | VOL/LBS |
| BREAST - B/S              | 155         | 153.35 | 776,420 | BREAST - B/S              | 150-155            | 152.40  | 617,060 |
| TENDERLOINS               | 145-150     | 141.55 | 193,800 | TENDERLOINS               | 145                | 144.71  | 154,380 |
| BREAST - WITH RIBS        | 76-77       | 84.72  | 174,320 | BREAST - WITH RIBS        | 76-77              | 78.76   | 305,280 |
| BREAST - LINE RUN         | 76          | 78.65  | 167,600 | BREAST - LINE RUN         | 76                 | 78.48   | 111,600 |
| LEGS                      | 38-39       | 38.10  | 290,920 | LEGS                      | 38-39              | 38.84   | 271,600 |
| LEG QUARTERS (BULK)       | 29-30       | 29.91  | 402,449 | LEG QUARTERS (BULK)       | 29-30              | 30.08   | 332,433 |
| DRUMSTICKS                | 34-35       | 38.66  | 117,760 | DRUMSTICKS                | 34-35              | 40.52   | 108,500 |
| THIGHS                    | 29-30       | 37.39  | 108,090 | THIGHS                    | 29-30              | 39.50   | 60,290  |
| B/S THIGHS                | 84-85       | 87.24  | 114,380 | B/S THIGHS                | 84-85              | 89.41   | 74,660  |
| WINGS (WHOLE)             | 80-81       | 88.96  | 182,600 | WINGS (WHOLE)             | 80-81              | 88.99   | 197,150 |
| BACKS AND NECKS (STRIPPE) | D) 10-12    | 12.04  | 27,000  | BACKS AND NECKS (STRIPPED | O) 10-12           | 11.89   | 40,960  |
| LIVERS (5 POUND TUBS)     | 35-40       | 30.77  | 21,850  | LIVERS (5 POUND TUBS)     | 35-40              | 31.07   | 17,000  |
| GIZZARDS (HEARTS)         | 55-60       | 57.57  | 29,100  | GIZZARDS (HEARTS)         | 55-60              | 59.98   | 36,760  |
| **********                | ******      | ****** | *****   | **********                | *******            | ******* | *****   |

INCLUDES: NY CITY METRO. AREA, RI, NORTHERN NJ, MA, CT, PA (NORTHEAST OF HARRISBURG).

<sup>\*\*</sup> WEIGHTED AVERAGE PRICE OF ALL GRADES AND BRANDS OF PRODUCT SHIPPED, OR TO BE SHIPPED AS OF 1:30 P.M.

| ESTIMATED SLAUGHTER OF BROILER-FRYERS (IN THOUSANDS)               |              |              |           |              | SOUTHERN CALIFOR | RNIA (L.A. AREA | A) PROCESSED POULTRY |            |                           |             |              |
|--|--------------|--------------|-----------|--------------|------------------|-----------------|----------------------|------------|---------------------------|-------------|--------------|
|  |              |              |           |              | A۱               | /G              |                      | AVG        | <b>DELIVERED TO RETAL</b> | <u>LERS</u> | <u>RANGE</u> |
|  | <b>ESTIN</b> | <u>IATED</u> | AC.       | <u> TUAL</u> | W                | TS              | <b>ACTUAL</b>        | <b>WTS</b> | FRESH FRYERS              |             | 91-97        |
|  | 10/29        | 10/28        | 10/27     | 10/24        | 10/27            | 10/24           | 10/22                | 10/20      | ROASTERS 4# & UP          |             | 80-95        |
| ALA  | 3,995        | 3,980        | 4,017     | 4,124        | 5.39             | 5.22            | 4,053                | 5.34       | HENS UNDER 5#             |             | -            |
| ARK  | 5,248        | 5,280        | 5,284     | 5,522        | 5.01             | 4.85            | 5,271                | 5.10       | HENS OVER 5#              |             | 60-63        |
| DELMARVA   | 2,345        | 2,291        | 2,297     | 2,182        | 5.56             | 5.48            | 2,355                | 5.55       | DUCKS                     |             | -            |
| KY-LA-TN   | 1,987        | 1,979        | 1,978     | 1,965        | 4.97             | 4.84            | 1,949                | 4.99       | RABBITS-WHOLE             |             | -            |
| MISS   | 3,128        | 3,093        | 2,829     | 3,558        | 5.55             | 5.33            | 2,665                | 5.53       | RABBITS-CUT UP            |             | -            |
| NC   | 2,420        | 2,363        | 2,312     | 2,822        | 6.42             | 6.29            | 2,426                | 6.26       | SAN FRANCISCO PRO         | CESSED POU  | I TRY        |
| TEXAS  | 2,515        | 2,523        | 2,495     | 2,482        | 5.17             | 4.92            | 2,494                | 5.05       | DELIVERED TO REST.        |             |              |
| TOTAL  | ,            | ,            | 21,212    | 22,655       | 5.38             | 5.24            | 21,213               | 5.36       | FRESH FRYERS              | ICE PACK    | 101-103      |
| MON-WED  | , ,          | ,            |           |              |                  |                 | 63,427               | (A)        |                           | DRY PACK    | 100          |
| (A) Weekly   |              |              |           |              |                  |                 |                      |            | ROASTERS 4# & UP          | ICE PACK    | 89-105       |
| Broiler-fry  |              |              |           |              |                  |                 |                      |            |                           | DRY PACK    | 105          |
| to be 32,373,000 up 1.7 percent from a week ago and up 3.4 percent |              |              |           |              | up 3.4 pe        | HENS OVER 5#    | ICE PACK             | 91         |                           |             |              |
| from a yea   |              |              |           |              |                  |                 |                      |            |                           | DRY PACK    | 89           |
| (Last week   | 31,832,      | 000; las     | st year 3 | 1,317,0      | 00)              |                 |                      |            | DUCKS                     | _           | 152-175      |

<sup>\*</sup> TODAY'S NEGOTIATED SALES AS OF 11:30 A.M.

High

Mostly

44.74

43.11

113.89

113.89

## **ESTIMATED U.S. LIVE POULTRY SLAUGHTER**

UNDER FEDERAL INSPECTION FOR WEEK ENDING 01-NOV-03

| ONDER I EDERA            | LINOI LOTIONI ON | . WELK LINDING OF NOV- |  |  |
|--------------------------|------------------|------------------------|--|--|
| CUR                      | RENT WEEK        | <b>PREVIOUS WEEK</b>   |  |  |
|                          | 11/01/03 (1)     | 10/25/03               |  |  |
| CLASS                    | THOUS            | AND HEAD ———           |  |  |
| BRO-FRY                  | 163,565 (2)      | 160,301                |  |  |
| LT HENS                  | 1,294            | 1,239                  |  |  |
| HVY HENS                 | 1,422            | 1,431                  |  |  |
| CHECK TOTAL (1)ESTIMATED | 166,281          | 162,971                |  |  |
|                          |                  |                        |  |  |

(2)The estimated number of broiler-fryers available for slaughter the week ending 01-Nov-03 is 157.2 million head compared to 157.1 million head slaughtered the same week last year. The estimated U.S. slaughter this week is 163.9 million head or 6.7 million more than estimated available. For week of 08-Nov-03 the estimated available is 154.5 million head.

WEEKLY COLD STORAGE HOLDINGS-SELECTED STGE CENTERS (INCL GOVT STOCKS) (IN THOUSANDS)

|         | <b>PROCE</b> | SSED TURKEY | PROCESSED POULTRY |
|---------|--------------|-------------|-------------------|
|         |              | <u>LBS</u>  | <u>LBS</u>        |
| AM 10/2 | 7/03         | 189,245     | 48,238            |
| AM 10/0 | 1/03         | 205,956     | 49,344            |
| CHG     |              | -16,711     | -1,106            |
| PCT CHC | 3            | -8          | -2                |

## COLD STORAGE MOVEMENT (IN THOUSANDS)

|                | PROCE    | SSED TU  | <b>RKEYS</b> | PROCESSED POULTRY |          |          |  |
|----------------|----------|----------|--------------|-------------------|----------|----------|--|
|                | 10/27/03 | 10/20/03 | 10/28/02     | 10/27/03          | 10/20/03 | 10/28/02 |  |
| <b>PACIFIC</b> |          |          |              |                   |          |          |  |
| COAST          | 15,195   | 14,824   | 15,040       | 3,476             | 4,206    | 10,220   |  |
| LOS            |          |          |              |                   |          |          |  |
| <b>ANGELES</b> | 429      | 442      | 856          | 1,871             | 1,950    | 4,209    |  |

## **CENTRAL MISCELLANEOUS POULTRY RTC HENS**

READY-TO-COOK PRICES NEGOTIATED FOR DELIVERY TO FIRST RECEIVERS, U.S. GRADE A AND PLANT GRADE, 5 LBS. AND UP, FOR WEEK OF OCTOBER 27, 2003

RANGE
HENS ICE PACKED (12 PER BOX) 59-65
VACULUM PACKED (6-9 PER BOX) 65-76

| VAC  | JUUIVI | PACK | ED (6 | 9 PER BOX)    | 65     | 0-76 |     |  |
|--|--------|------|-------|---------------|--------|------|-----|--|
| HACKETTSTOWN POULTRY SALES  LOW HIGH AVG  LOW HIGH AVG |        |      |       |               |        |      |     |  |
|  | LOW    | HIGH | AVG   |               | LOW    | HIGH | AVG |  |
| HEAVY FOWL lb.   | .59    | .70  | .62   | HEAVY FOWL ea | ı      | 1.00 | -   |  |
| LIGHT FOWL lb.   | -      | .40  | -     | LIGHT FOWL ea |        | -    | -   |  |
| MIXED FOWL lb.   | .65    | .85  | .78   | MIXED FOWL ea | . 1.75 | 5.50 | -   |  |
| BANTAMS lb.  |        | -    |       | BANTAMS ea.   |        |      |     |  |
|  |        |      | .64   | BROILERS ea.  | -      | -    | -   |  |
| ROASTERS lb.   | -      | 1.35 | -     | ROASTERS ea.  | -      | -    | -   |  |
| FRYERS lb.   | -      | -    | -     | FRYERS ea.    | -      | -    | -   |  |
| CHICKS lb.   | -      | -    |       | CHICKS ea.    |        |      |     |  |
|  |        |      |       | PULLETS ea.   |        | 9.00 | -   |  |
| BUNNIES lb.  | -      | -    | -     | BUNNIES ea.   | -      | 1.00 | -   |  |
| ROOSTERS lb.   | .80    | 1.55 | 1.14  | ROOSTERS ea.  | 2.00   | 8.00 | -   |  |
| GEESE lb.  |        | -    |       | GEESE ea.     |        | -    | -   |  |
| TURKEYS lb.  | -      | -    | -     | TURKEYS ea.   | -      | -    | -   |  |
| DUCKS lb.  | .70    |      |       | DUCKS ea.     |        |      |     |  |
| RABBITS lb.  |        |      |       | RABBITS ea.   | .50    | 2.50 | -   |  |
|  |        |      |       | PIGEONS ea.   |        | 3.25 |     |  |
| GUINEA FOWL I  | o      | -    | -     | GUINEA FOWL 6 | a.4.00 | 8.00 | -   |  |
|  |        |      |       | DUCKLINGS ea. |        | _    |     |  |
|  |        |      |       | CALL DUCKS ea |        |      |     |  |
|  |        |      |       | GOSLINGS ea.  |        |      |     |  |
| GUINEA PIGS ea   | ı      | 2.00 | -     | TURKEY POULT  | S ea   | -    | -   |  |
| CHUKARS ea.  | -      | -    | -     |               |        |      |     |  |
| TOTAL COOPS  | 128    |      |       |               |        |      |     |  |

| MAJOR WHOLESALE MARKETS - Mexico City |          |              |              |             |              |       |  |  |
|---------------------------------------|----------|--------------|--------------|-------------|--------------|-------|--|--|
| Cents p                               | er pound | d for the we | eek ending ( | October 24, | 2003         |       |  |  |
|                                       | Whole    |              | Legs         | Necks,E     | Back Livers/ |       |  |  |
| C                                     | hickens  | Breasts      | w/Thighs     | &Wings      | Gizzards     | Hens  |  |  |
| RAYON                                 |          |              |              |             |              | _     |  |  |
| Low                                   | 40.67    | 105.75       | 65.08        | 12.20       | 12.20        | 40.67 |  |  |
| High                                  | 44.74    | 113.89       | 73.21        | 16.27       | 16.27        | 40.67 |  |  |
| Mostly                                | 42.71    | 113.89       | 73.21        | 16.27       | 16.27        | 40.67 |  |  |
| SAN JU                                | JAN      |              |              |             |              |       |  |  |
| Low                                   | 40.67    | 105.75       | 65.08        | 12.20       | 12.20        | 42.71 |  |  |
| High                                  | 44.74    | 113.89       | 73.21        | 16.27       | 16.27        | 42.71 |  |  |
| Mostly                                | 42.71    | 105.75       | 69.14        | 12.20       | 16.27        | 42.71 |  |  |
| NEW S                                 | AN JUAN  |              |              |             |              |       |  |  |
| Low                                   | 40.67    | 105.75       | 65.08        | 12.20       | 12.20        | 40.67 |  |  |
| High                                  | 44.74    | 113.89       | 73.21        | 16.27       | 16.27        | 40.67 |  |  |
| Mostly                                | 42.71    | 105.75       | 73.21        | 16.27       | 16.27        | 40.67 |  |  |
| BECER                                 | RRA      |              |              |             |              |       |  |  |
| Low                                   | 40.67    | 105.75       | 65.08        | 12.20       | 12.20        | 40.67 |  |  |

<u>DELMARVA</u> Movement of ready-to-cook whole birds was generally noted as no better than fair, but sufficient in keeping the bulk of offferings in good balance. Live supplies were moderate; weights were mostly desirable. Processor schedules were moderate to moderately heavy. Less than trucklot asking prices were unchanged at 60 to 70 cents. Trade sentiment was steady. In the parts complex, boneless skinless breasts were in good balance to closely cleared at some plants, ample at others. Bone-in breast were fully adequate. Leg items and wings were mostly adequate. ACTUAL SLAUGHTER WEEK ENDING 10/25/2003 WAS 11,442,352 @ 5.49 LBS.

73.21

69.14

16.27

16.27

**BRANDED** 

16.27 44.74 16.27 42.71

\*BROILER/FRYER CURRENT NEGOTIATED PRICES FOR IMMEDIATE DELIVERY INCLUDES MOSTLY MULTIPLE-DROP SHIPMENTS OF BRANDED AND WING TAGGED TO NEW YORK CITY FROM DELMARVA

|                  | U.S. GRADE A |
|------------------|--------------|
| RANGE            | 57-73        |
| WEIGHTED AVERAGE | 63.45        |
| NO. OF BOXES     | 6,885        |

\*7 of 7 plants reporting.

| USDA, AMS, POULTRY PROGRAMS, | • | • | • |
|------------------------------|---|---|---|
| POULTRY MARKET NEWS OFFICES  |   |   |   |

| POULTRY MARKET NEWS OFFICES |          |               |                     |  |  |  |  |  |
|-----------------------------|----------|---------------|---------------------|--|--|--|--|--|
| Washington, DC              | Voice    | (202)720-6911 | Mike Sheats         |  |  |  |  |  |
|                             | Fax      | (202)720-2403 | (Chief)             |  |  |  |  |  |
| Atlanta, GA                 | Voice    | (404)562-5850 | Johnny Freeman      |  |  |  |  |  |
|                             | Fax      | (404)562-5875 | (Officer-In-Charge) |  |  |  |  |  |
|                             | Recorded | (404)562-5856 |                     |  |  |  |  |  |
| Jackson, MS                 | Voice    | (601)965-4662 | Gary Brown          |  |  |  |  |  |
|                             | Fax      | (601)965-4661 | (Southern States    |  |  |  |  |  |
|                             |          |               | Area Supervisor)    |  |  |  |  |  |
| Des Moines, IA              | Voice    | (515)284-4471 | Mary L. Adkins      |  |  |  |  |  |
|                             | Fax      | (515)284-4468 | (Officer-In-Charge) |  |  |  |  |  |
|                             | Recorded | (515)284-4545 |                     |  |  |  |  |  |
| Los Angeles, CA             | Voice    | (213)534-1330 | Jim Derby           |  |  |  |  |  |
|                             | Fax      | (213)534-1333 | (Officer-In-Charge) |  |  |  |  |  |
|                             | Recorded | (213)534-1335 |                     |  |  |  |  |  |